

Josh E. McKay

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Summary

I have 16 years' corporate experience with wireless telecom companies (Sprint and Nextel). I've also successfully launched and managed a small business consulting firm, McKay Business Services, LLC, and local brick and mortar learning center, The Tutoring Center - Suwanee.

Experience

Sprint-Nextel Corporation

Norcross, GA

Spectrum Manager

October 1998 – Present

- Negotiation and oversight of 195 frequency-swap agreements worth over \$120 million.
- Understanding of complex FCC rules governing the swap of these frequencies
- Project management of technical projects for aforementioned negotiated agreements
- Management of relationships with government employees, contractors, vendors, and attorneys—both technical and non-technical personnel
- Working across teams in various departments to push projects to completion

Radio Frequency Engineer

- Regional Coordination of all Frequency Planning for Nextel's South Region
- Spectrum Planning for Nextel's iDEN network
- System Optimization of Nextel's iDEN network

McKay Business Solutions, LLC

Atlanta, GA

President / Business Consultant

March 2009 - Present

- Study financial reports and secure appropriate financing given financial needs
- Evaluate operations and recommend processes to increase efficiency
- Analyze and develop business procedure
- Negotiation services for government contracts

The Tutoring Center - Suwanee

Suwanee, GA

Owner / Center Director

January 2011 - Present

- Oversee staff of instructors tutoring kindergarten through 12th grade academic programs
- Provide SAT/ACT/GMAT/GRE test prep services to students preparing for college

Education

Master of Business Administration

Georgia State University

Atlanta, GA

December 2007

Bachelor of Electrical Engineering

Auburn University

Auburn, AL

August 1998

Key Attributes

- Proven track record starting businesses and leading teams
- Keen analytical and strategic planning abilities
- Exceptional negotiation skills

Community Service & Interests

- On the Board of Directors for the National Motorists Association Foundation
- On the Board of Directors for my Homeowners Association
- Contributor and advocate for International Justice Mission
- Active at Cross Pointe Church, including leading the 10th grade students group.
- Off-road triathlons, wakeboarding, snowboarding, and playing drums